



Contractor and Reseller Information

Appendix D – Contractor and Reseller Information
Group 73600 – Award 22802
Information Technology Umbrella Contract – Manufacturer Based (Statewide)

Section 1. Contractor Information

Contract #	Lot Number	Contractor & Address	FED. ID.# & NYS Vendor #
PM69806	Lot 1 Software, Lot 4 Implementation	Speridian Technologies LLC d/b/a Speridian 401 New Karner Rd , 3rd Floor Albany, NY 12205	20-0108244 1100162985

Section 2. Procurement Card and Prompt Payment Discount Information

Contractor accepts the New York State Procurement Card? No

Prompt payment discount percentage for payment within 15 days of delivery and/or receipt of voucher: 2%

Prompt payment discount percentage for payment within 30 days of delivery and/or receipt of voucher: 1%

Section 3. Contact Information

Contract Role	Contact Name / Phone	Address	Contact E-Mail
Billing Manager	Danielle Starring Accountant - 518-218-1700	Speridian Technologies LLC d/b/a Speridian 401 New Karner Road, 3rd Floor Albany, New York 12205	danielle.gordon@speridian.com
Contract Administrator	Laura Stutz-Zink Client and Partner Relations - 518-218-1700	Speridian Technologies LLC d/b/a Speridian 401 New Karner Road, 3rd Floor Albany, New York 12205	laura.stutz@speridian.com
Contract Administrator, Account Manager, RFQs	Aunkita Ghosh Accounts Manager - 304-276- 7332	Speridian Technologies LLC d/b/a Speridian 401 New Karner Road, 3rd Floor Albany, New York 12205	aunkita.ghosh@speridian.com
Contract Administrator, Emergency Contact	Ali Hasan CEO - 202-997-3002	Speridian Technologies LLC d/b/a Speridian	ali.hasan@speridian.com

Contract Role	Contact Name / Phone	Address	Contact E-Mail
RFQs	Speridian RFQs Contact	Speridian Technologies LLC d/b/a Speridian	states@speridian.com
Sales Manager	Stephen Miller Chief Business Officer - 518-378-8719	Speridian Technologies LLC d/b/a Speridian 401 New Karner Road, 3rd Floor Albany, NY 12205	rfp@speridian.com

Section 4. Reseller Information

A Reseller is a company or individual (merchant) that purchases goods or services with the intention of selling them rather than consuming or using them. Also known as Value Added Reseller (VAR) or channel partner. Resellers must be eligible to quote statewide, independently and lower than Manufacturer (Contract) pricing for procurements under this Contract. Reseller must also be able to accept orders, invoice and receive payment for Products.

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Deborah Heaphy LLC <i>WBE</i>	47-1337143 1100280385	Deb Heaphy	debheaph@gmail.com	Lot 1 Software, Lot 4 Implementation
GENESYS Consulting Services Inc <i>WBE</i>	14-1697839 1000001778	Leo Pfohl	leo@genesysonline.com	Lot 1 Software, Lot 4 Implementation
SHI International Corp	22-3009648 1000008811	Patrick Mahoney Account Executive - 315-525-5724	nyogs@shi.com	Lot 1 Software, Lot 4 Implementation
Strategic Communications, LLC 310 Evergreen Rd Louisville Louisville, KY https://www.yourstrategic.com/ <i>MBE / WBE</i>	61-1271313 1100291845	Steve Price Cloud Sales Executive - (844) 243-2053	nyscontract@yourstrategic.com	Lot 1 Software, Lot 4 Implementation

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
ThunderCat Technology LLC 1925 Isaac Newton Square Suite 180 Reston, VA <i>SDVOB</i>	26-1638572 1100186596	Kent Stokley Director - State, Local and Education - (703) 568-3378	kstokley@thundercattech.com	Lot 1 Software, Lot 4 Implementation
Unisys Corporation 801 Lakeview Drive, Suite 100 Blue Bell, PA	38-0387840 1000004843	Kevin Frank Account Executive - (518) 242-1010	kevin.frank@unisys.com	Lot 1 Software, Lot 4 Implementation

Section 5. Sales Agent Information

A Sales Agent may assist the Manufacturer with sales, but Sales Agents are not authorized to accept orders, invoice or receive payment.

This Contract does not contain Sales Agents.

Sales Agent Name	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
------------------	----------------------	----------------	-------------------