



Contractor and Reseller Information

Appendix D – Contractor and Reseller Information
Group 73600 – Award 22802
Information Technology Umbrella Contract – Manufacturer Based (Statewide)

Section 1. Contractor Information

Contract #	Lot Number	Contractor & Address	FED. ID.# & NYS Vendor #
PM69710	Lot 2 Hardware, Lot 3 Cloud (Low & Moderate Risk), Lot 4 Implementation	Ericsson Enterprise Wireless Solutions Inc (formerly known as Cradlepoint, Inc.) 1111 W. Jefferson St Boise, ID 83702	68-0633402 1100264408

Section 2. Procurement Card and Prompt Payment Discount Information

Contractor accepts the New York State Procurement Card? Yes - Up to \$15,000.00

Prompt payment discount percentage for payment within 15 days of delivery and/or receipt of voucher: 0%

Prompt payment discount percentage for payment within 30 days of delivery and/or receipt of voucher: 0%

Section 3. Contact Information

Contract Role	Contact Name / Phone	Address	Contact E-Mail
Account Manager, Billing Manager, RFQs, Emergency Contact	Mike Makuszak Regional Sales Manager, Public Sector, Update NY FSO Northeast - 315-794-5014	Ericsson Enterprise Wireless Solutions Inc (formerly known as Cradlepoint, Inc.) 1100 W. Idaho Street, Suite 800 Boise, ID 83702	mike.makuszak@ericsson.com
Account Manager, RFQs	Alex Martinez Inside Sales Representative - (714) 955-1544	Ericsson Enterprise Wireless Solutions Inc (formerly known as Cradlepoint, Inc.) 1100 W. Idaho Street, Suite 800 Boise, Idaho 83702	alex.martinez@ericsson.com
Account Manager, RFQs	Blaine Greenberg Regional Account Manager, NYC Public Sector - (646) 660-2954	Ericsson Enterprise Wireless Solutions Inc (formerly known as Cradlepoint, Inc.) 1100 W. Idaho Street, Suite 800 Boise, Idaho 83702	blaine.greenberg@ericsson.com

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
CDW Government LLC	36-4230110 1000009217	Ben Estes	nygov@cdwg.com	Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
CenturyLink Communications LLC d/b/a Lumen Technologies Group 931 14th Street Suite 900 Denver, CO https://www.lumen.com/en-us/home.html	04-6141739 1000000078	Brad Haarr SLED Relationship Manager - 585-255- 1246	brad.haarr@lumen.com	Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
Compulink Technologies Inc <i>MBE / SBE</i>	11-2967448 1000000634	Denise Arboleda (212) 695-5465	denise@compu-link.com	Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
Corporate Computer Solutions Inc <i>WBE / SBE</i>	13-3352744 1000006353	Ann Martino (800) 356-3666	amartino@corporatecompu tersol.com	Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
ePlus Technology Inc 13595 Dulles Technology Dr. Herndon, VA	54-1904151 1000032149	Whit Sprague Account Executive - 585-2814806	whit.sprague@eplus.com	Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
FirstLight Fiber Inc	01-0656735 1000010891	Yvonne Coyne Sales Coordinator - (202) 200-2356	ycoyne@firstlight.net	Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
Forward Thinking Systems LLC 575 Jericho Turnpike, Suite 301 Jericho, NY https://www.ftsgps.com/	20-2137241 1100053152	Gil Peters Director of Government Sales - (516) 717-5804	gil.peters@ftsgps.com	Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
Haywood Associates Incorporated d/b/a TransCOR Information Technologies 124 Jewett Street Georgetown, MA https://transcor-it.com/	04-3223372 1100347973	Derek Biersteker President - 978-352- 3100	derekb@transcor-it.com	Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Island Tech Services LLC	20-0819689 1000052688	Robert Gronenthal CEO - 6314472442	sales@itsg.us.com	Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
Mobile Communications America 605 Eastowne Drive Chapel Hill, NC	46-3325861 1100262546	Yanika Bayanova Regional Sales Manager - 919-942- 4214 ext 218	yanikabayanova@callmc.com	Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
Philip M. Casciano Associates Inc.	22-2873821 1000008798	Bryan Casciano President - (732) 977- 8652	nysc@pmc-wireless.com	Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
Presidio Networked Solutions Group LLC	76-0515249 1100138220	Alex Cody Contract Manager -	acody@presidio.com	Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
RCN Communications LLC d/b/a RCN Technologies 200 Jennings Avenue Knoxville, TN https://rcntechnologies.com/	46-2702490 1100346455	Reed Perryman Vice President of Sales & Marketing - 931-492- 3126	reed@rcntechnologies.com	Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
SHI International Corp 290 Davidson Avenue Somerset, NJ	22-3009648 1000008811	Jim Kegelmeyer State Sales - 585-738- 6326	pubsecops@shi.com	Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
Step CG, LLC 50 East River Center Blvd., STE 900 Covington, KY https://www.stepcg.com/	30-0836376 1100240433	David Weathers Partner Engineering Sales - (860) 722-4399	dweathers@stepcg.com	Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
TCI Systems Inc 15-07 132 Street College Point, NY http://www.tcisystems.biz/ <i>SBE</i>	11-2531771 1000046972	Maureen Kennedy CEO - 718-888-8898	sales@tcisystems.com	Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
United Radio, Inc.	16-0906884 1000007576	Leslie English General Manager - 3154453298	lenglish@unitedradio.com	Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
Upstate Wholesale Supply Inc d/b/a Brite Computers	16-1382350 1000008125	Brittany Slater Executive Assistant - 585-869-6021	bslater@brite.com	Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
VIRSIG LLC <i>SDVOB / SBE</i>	47-1416020 1100138580	Daniel (Dan) J. Kime VP Federal Enterprise Solutions - 914-490- 7247	dkime@virsig.com	Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation

Section 5. Sales Agent Information

A Sales Agent may assist the Manufacturer with sales, but Sales Agents are not authorized to accept orders, invoice or receive payment.

This Contract does not contain Sales Agents.