



Contractor and Reseller Information

Appendix D – Contractor and Reseller Information
Group 73600 – Award 22802
Information Technology Umbrella Contract – Manufacturer Based (Statewide)

Section 1. Contractor Information

| Contract # | Lot Number | Contractor & Address | FED. ID.# & NYS Vendor # |
|------------|--|--|--------------------------|
| PM68020 | Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud (Low Risk), Lot 4 Implementation | Extreme Networks Inc 6480 Via Del Oro San Jose, CA 95119 | 77-0430270 1000057901 |

Section 2. Procurement Card and Prompt Payment Discount Information

Contractor accepts the New York State Procurement Card? Yes - Up to

Prompt payment discount percentage for payment within 15 days of delivery and/or receipt of voucher: 0%

Prompt payment discount percentage for payment within 30 days of delivery and/or receipt of voucher: 0%

Section 3. Contact Information

| Contract Role | Contact Name / Phone | Address | Contact E-Mail |
|---|---|--|--------------------------------|
| Account Manager, RFQs | Scott Kephart Account Executive - (518) 461-7686 | Extreme Networks Inc | skephart@extremenetworks.com |
| Billing Manager | Denise D'Agostino Credit and Collections - (919) 595-4140 | Extreme Networks Inc 2121 RDU Center Drive Morrisville, NC 27560 | ddagostino@extremenetworks.com |
| Contract Administrator, Emergency Contact | Michael Swierk Sales Operations Analyst - 6039525221 | Extreme Networks Inc 6480 Via Del Oro San Jose, CA 95119 | mswierk@extremenetworks.com |
| RFQs | Extreme RFQs 1 Contact | Extreme Networks Inc | jwillett@extremenetworks.com |
| RFQs | Extreme RFQs 2 Contact | Extreme Networks Inc | gbleaux@extremenetworks.com |
| RFQs | Extreme RFQs 3 Contact | Extreme Networks Inc | jberthol@extremenetworks.com |

| Contract Role | Contact Name / Phone | Address | Contact E-Mail |
|---------------|---|--|----------------------------|
| Sales Manager | Holly O’Gara Director of Field Sales - (978) 869-4579 | Extreme Networks Inc 9 Northeastern Boulevard Salem, NH 3079 | hogara@extremenetworks.com |

Section 4. Reseller Information

A Reseller is a company or individual (merchant) that purchases goods or services with the intention of selling them rather than consuming or using them. Also known as Value Added Reseller (VAR) or channel partner. Resellers must be eligible to quote statewide, independently and lower than Manufacturer (Contract) pricing for procurements under this Contract. Reseller must also be able to accept orders, invoice and receive payment for Products.

| Reseller Name | Federal ID # SFS ID # | Contact Name / Phone | Contact E-Mail | Applicable Lot(s) |
|--|--------------------------|-------------------------------------|--|--|
| ATS Consulting Group Corp d/b/a Advanced Technical Solutions <i>SBE</i> | 593800511 1100018006 | Dan Garrett (585) 475-0605 | dgarrett@atscgc.com | Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation |
| Calculator & Computer Center Inc | 13-3023762 1000049208 | John Carideo (914) 967-1200 | jcarideo@ccccomputer.co m | Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation |
| Carousel Industries of North America LLC | 06-1502254 1000036559 | Brian Christein (518) 724-2122 | nystatecontract@carouseli ndustries.com | Lot 1 Software, Lot 2 Hardware, Lot 4 Implementation |
| CDW Government LLC | 36-4230110 1000009217 | Yolanda Blomquist (312) 705-1880 | nygov@cdwg.com | Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation |
| Command and Control Solutions Corp <i>SDVOB</i> | 27-2986627 1100137302 | Anthony DiNallo (518) 643-3566 | adinallo@cacsolns.com | Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation |

| Reseller Name | Federal ID # SFS ID # | Contact Name / Phone | Contact E-Mail | Applicable Lot(s) |
|---|----------------------------------|---|---------------------------|---|
| Communications Analysis Systems <i>WBE / SBE</i> | 11-2731509 1100041608 | Bernard Yatauro VP Sales - (516) 247-7101 | bernie@cassbts.com | Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud |
| ComSource Inc 500 Plum Street, Suite 400 Syracuse, NY https://www.comsourceny.com <i>SBE</i> | 16-1346170 1100094045 | Elissa Soulia (315) 682-4115 | esoulia@comsourceny.com | Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation |
| ConvergeOne Inc 3344 Highway 149 Eagan, MN https://www.onec1.com/ | 41-1763228 1100026771 | Debra Mullen (609) 947-2538 | dmullen@convergeone.com | Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation |
| Distributed Technology Group LLC <i>SDVOB / SBE</i> | 27-1011510 1000058314 | Mark Matheson 585-943-5100 | sales@dtg.com | Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation |
| DynTek Services Inc 255 Washington Ave Extension Albany, NY | 13-4067484 1000006526 | Denise Leonard Vice President, Sales Operations - (518) 207-3402 | denise.leonard@dyntek.com | Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation |
| Empire Electronics, Inc. 103 Fort Salonga Road Northport, NY https://www.empireusa.com <i>WBE / SBE</i> | 11-2660404 1100039203 | Julian Beneforti julian@empireusa.com - 631-544-9111 | julian@empireusa.com | Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation |
| ePlus Technology Inc 13595 Dulles Technology Dr. Herndon, VA | 54-1904151 1000032149 | Tony Annese Account Manager - (518) 469-8898 | tony.annese@eplus.com | Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation |
| GSS Infotech NY Inc d/b/a Atec Group | 721563114 1000048422 | Ken McKenna (518) 724-3121 | ken.mckenna@atecgroup.com | Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation |

| Reseller Name | Federal ID # SFS ID # | Contact Name / Phone | Contact E-Mail | Applicable Lot(s) |
|---|--------------------------|---|--|---|
| HarpData LLC <i>MBE / SDVOB</i> | 81-1038108 1100180037 | Ivory Robinson (716) 249-2185 | ivory@harpdata.com | Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation |
| Holland Mobile d/b/a Northland Communications | 16-1594957 1000052655 | Mary Ann Moshier (315) 671-6200 | mmoshier@northland.net | Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation |
| International Data Link Inc d/b/a IDL | 90-0840821 1100043407 | robert gaudu President - 5853196556 | rjgaudu@i-datalink.com | Lot 1 Software, Lot 2 Hardware, Lot 4 Implementation |
| Logicalis Inc | 13-4000122 1100017520 | Nikki Perez Government Contract Specialist - (425) 201- 8139 | logicalisgovedcontracts@u s.logicalis.com | Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation |
| Lyon Micro LLC 302 Eastern Blvd Ste 1077 Canandaigua, NY https://www.lyonmicro.com | 81-1129655 1100295929 | Kyle Lyon Managing Director - 7168636756 | kyle@lyonmicro.com | Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation |
| Marketing Matters Inc d/b/a Networking Matters Inc | 01-0586505 1100184979 | William Osterman (917) 603-8354 | william.osterman@networki ngmatters.net | Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation |
| Meridian IT Inc | 36-3818238 1100018665 | Kelly Johst (315) 362-9200 | kelly.johst@meridianitinc.c om | Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation |
| Network Outsource Inc 135 Denton Ave New Hyde Park, NY https://www.networkoutsourc e.com/ | 11-3582091 1000034543 | Adam Mahoney (516) 488-5888 | adam@networkoutsource.c om | Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation |

| Reseller Name | Federal ID # SFS ID # | Contact Name / Phone | Contact E-Mail | Applicable Lot(s) |
|---|----------------------------------|--------------------------------------|-------------------------------|---|
| Networked Educational Technologies LTD d/b/a CSDNet <i>SBE</i> | 113410788 1100008294 | Rob Mealey (631) 924-7474 | robert.mealey@csdnet.net | Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation |
| Networking Technologies LLC <i>SBE</i> | 251844080 1100164812 | Wendy DeArment (716) 216-3104x122 | sales@net-cloud.com | Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation |
| Quality and Assurance Technology d/b/a QNA Tech <i>MBE / SBE</i> | 27-0943877 1100015240 | Marco Merced (646) 453-7119 | mmerced@qnatech.com | Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation |
| R&D Data Products Inc <i>MBE</i> | 22-3286634 1100018149 | Richard Diatlo 7323290555 | rdiatlo@rddata.com | Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation |
| Ronco Communications & Electronics Inc | 16-0905768 1000007574 | Allison Wallace (518) 724-2527 | awallace@ronco.net | Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation |
| SHI International Corp | 22-3009648 1000008811 | Nick Grappone (732) 564-8189 | nysled@shi.com | Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation |
| Switch Technologies Inc | 01-0895491 1100018125 | David Pijacki (631) 228-4405 | manage@switchtechnologies.com | Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation |
| Systems Management Planning Inc d/b/a SMP | 16-1545953 1000029454 | Dan Gostomski (585) 475-0670 | dgostomski@smp-corp.com | Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation |

| Reseller Name | Federal ID # SFS ID # | Contact Name / Phone | Contact E-Mail | Applicable Lot(s) |
|---------------------------|--------------------------|---|---------------------------|---|
| The Ergonomic Group Inc | 11-2685111 1000005750 | Frank Scozzari District Sales Manager - | fj.scozzari@ergogroup.com | Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation |
| Turn-key Technologies Inc | 22-3136494 1000047941 | Craig Badrick (732) 553-9100 Ext. 212 | cbadrick@tti-wireless.com | Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation |
| Vandis Inc | 112650266 1000011819 | Alexandra Jaycox (516) 281-2223 | nyscontract@vandis.com | Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation |

Section 5. Sales Agent Information

A Sales Agent may assist the Manufacturer with sales, but Sales Agents are not authorized to accept orders, invoice or receive payment.

This Contract does not contain Sales Agents.

| Sales Agent Name | Contact Name / Phone | Contact E-Mail | Applicable Lot(s) |
|------------------|----------------------|----------------|-------------------|
|------------------|----------------------|----------------|-------------------|