



Contractor and Reseller Information

Appendix D – Contractor and Reseller Information
Group 73600 – Award 22802
Information Technology Umbrella Contract – Manufacturer Based (Statewide)

Section 1. Contractor Information

Contract #	Lot Number	Contractor & Address	FED. ID.# & NYS Vendor #
PM69801	Lot 1 Software, Lot 2 Hardware	Nutanix Inc 1740 Technology Drive Suite 150 San Jose, CA 95110	27-0989767 1100082718

Section 2. Procurement Card and Prompt Payment Discount Information

Contractor accepts the New York State Procurement Card? No

Prompt payment discount percentage for payment within 15 days of delivery and/or receipt of voucher: 0%

Prompt payment discount percentage for payment within 30 days of delivery and/or receipt of voucher: 0%

Section 3. Contact Information

Contract Role	Contact Name / Phone	Address	Contact E-Mail
Account Manager	Daria Kolonias Account Manager SLED NYC - 347-419-5693	Nutanix Inc	daria.kolonias@nutanix.com
Billing Manager	Jessica Vaquera AR & Billings Manager - 408- 606-9208	Nutanix Inc	ar@nutanix.com
Contract Administrator	Sharon Williams Director, Contracts - 2404638028	Nutanix Inc	sharon.williams@nutanix.com
Emergency Contact	Nutanix Emergency Contact 1-855-688-2649 Ext. 3	Nutanix Inc 1740 Technology Drive Suite 150 San Jose, CA 95110	
RFQs	Nutanix RFQ 408-606-9208	Nutanix Inc 1740 Technology Drive Suite 150 San Jose, CA 95110	rfp@nutanix.com

Contract Role	Contact Name / Phone	Address	Contact E-Mail
Sales Manager	Stephen Devir SLED Regional Sales Director - 978-604-0506	Nutanix Inc	stephen.devir@nutanix.com

Section 4. Reseller Information

A Reseller is a company or individual (merchant) that purchases goods or services with the intention of selling them rather than consuming or using them. Also known as Value Added Reseller (VAR) or channel partner. Resellers must be eligible to quote statewide, independently and lower than Manufacturer (Contract) pricing for procurements under this Contract. Reseller must also be able to accept orders, invoice and receive payment for Products.

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Advizex Technologies 6480 Rockside Woods Blvd., STE 190 Independence, OH https://www.advizex.com	37-1504931 1000009235	Cindy Manley VP of Operations - 216- 901-1818	cmanley@advizex.com	Lot 1 Software, Lot 2 Hardware
Derive Technologies LLC <i>MBE</i>	52-2295534 1000009467	Mitch Martinez Executive Vice President - 917-868- 0486	mmartinez@derivetech.co m	Lot 1 Software, Lot 2 Hardware
Newbeg Inc	47-2148442 1100190385	Alex Reyf VP, Sales - 718-924- 8838	areyf@newbeginc.com	Lot 1 Software, Lot 2 Hardware
PKA Technologies 3 Paragon Dr., Suite 205 Montvale, NJ <i>WBE</i>	13-3919056 1100010089	Felise Katz CEO - 845-729-307	felise.katz@pkatech.com	Lot 1 Software, Lot 2 Hardware
Quality and Assurance Technology d/b/a QNA Tech <i>MBE / SBE</i>	27-0943877 1100015240	Marcos Merced (646) 453-7119	sales@qnatech.com	Lot 1 Software, Lot 2 Hardware
Universal E-Business Solutions LLC	20-5092680 1100018382	Erica Delgado Executive Administrative Assistant and Purchasing - 646-706- 4035	edelgado@uebiz.com	Lot 1 Software, Lot 2 Hardware

Section 5. Sales Agent Information

A Sales Agent may assist the Manufacturer with sales, but Sales Agents are not authorized to accept orders, invoice or receive payment.

This Contract does not contain Sales Agents.

Sales Agent Name	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
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