



Contractor and Reseller Information

Appendix D – Contractor and Reseller Information
Group 73600 – Award 22802
Information Technology Umbrella Contract – Manufacturer Based (Statewide)

Section 1. Contractor Information

Contract #	Lot Number	Contractor & Address	FED. ID.# & NYS Vendor #
PM69691	Lot 1 Software, Lot 3 Cloud (Low & Moderate Risk), Lot 4 Implementation	Adobe, Inc. 345 Park Avenue San Jose, CA 95110	77-0019522 1100028722

Section 2. Procurement Card and Prompt Payment Discount Information

Contractor accepts the New York State Procurement Card? No

Prompt payment discount percentage for payment within 15 days of delivery and/or receipt of voucher: 0%

Prompt payment discount percentage for payment within 30 days of delivery and/or receipt of voucher: 0%

Section 3. Contact Information

Contract Role	Contact Name / Phone	Address	Contact E-Mail
Account Manager, Emergency Contact	Chris Sewell Public Sector Sales Leader USA East - 727-412-2723	Adobe, Inc.	csewell@adobe.com
Account Manager, Emergency Contact	Eric Fullerton Enterprise Account Manager - 6462218243	Adobe, Inc. 1540 Broadway 17th Floor New York, NY 10011	efullerton@adobe.com
Account Manager, Emergency Contact	Mark Caruso Enterprise Sales AM - 514-243- 9020	Adobe, Inc. 343 Preston Street Ottawa, Ontario K1S 1N4	mcaruso@adobe.com
Billing Manager	Beci Hunting Sr Credit Analyst - (385) 345-1568	Adobe, Inc. 3900 Adobe Way Lehi, UT 84043	bhunting@adobe.com
Contract Administrator, RFQs	Tatiana Gladney Contracts Operations Specialist - 240-671-2947	Adobe, Inc. 7930 Jones Branch Drive, 5th Floor McLean, VA 22102	tgladney@adobe.com
Emergency Contact	Adobe Emergency Contact Phone (800) 585-0774	Adobe, Inc.	

Contract Role	Contact Name / Phone	Address	Contact E-Mail
RFQs	Adobe RFQ 571-594-8948	Adobe, Inc.	ccops@adobe.com
Sales Manager	Jennie Strobeck Director - (412) 600-6460	Adobe, Inc. 7930 Jones Branch Drive 5th Floor McLean, VA 22102	strobeck@adobe.com

Section 4. Reseller Information

A Reseller is a company or individual (merchant) that purchases goods or services with the intention of selling them rather than consuming or using them. Also known as Value Added Reseller (VAR) or channel partner. Resellers must be eligible to quote statewide, independently and lower than Manufacturer (Contract) pricing for procurements under this Contract. Reseller must also be able to accept orders, invoice and receive payment for Products.

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
CDW Government LLC	36-4230110 1000009217	Ben Estes	nygov@cdwg.com	Lot 1 Software, Lot 3 Cloud, Lot 4 Implementation
Compulink Technologies Inc	11-2967448 1000000634	Danielle Arboleda Director of Operations - (212) 695-5465	governmentsales@compulink.com	Lot 1 Software, Lot 3 Cloud, Lot 4 Implementation
<i>MBE / SBE</i>				
enDevelopment LLC	260726668 1100245855	Steve Josey Director of Operations - 919-622-5619	steve.josey@endevopment.com	Lot 1 Software, Lot 3 Cloud, Lot 4 Implementation
<i>SDVOB</i>				
MTX Group Inc. 6303 Cowboys Way, #400 Frisco, TX https://www.mtxb2b.com/s/	82-4828973 1100296883	Genevieve Ross Account Executive - 1- 800-886-7118	genevieve.zurowski@mtxb2b.com	Lot 1 Software, Lot 3 Cloud, Lot 4 Implementation
PruTech Solutions Inc 555 US Highway 1 South Iselin, NJ	22-3606232 1000044517	Jordyn Keeck-Beach 3153695422	jordyn.keeck-beach@prutech.com	Lot 1 Software, Lot 3 Cloud, Lot 4 Implementation
<i>MBE / WBE</i>				
SHI International Corp 290 Davidson Avenue Somerset, NJ	22-3009648 1000008811	Patrick Mahoney Account Executive - 315-525-5724	nyogs@shi.com	Lot 1 Software, Lot 3 Cloud, Lot 4 Implementation

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Software Information Resource Corp (SIRC) 730 24th ST NW, STE 3 Washington, DC	54-1727076 1100212327	Bhavna Gandhi Principal - 202-536- 2800 ext. 129	bhavna.gandhi@sirc.net	Lot 1 Software, Lot 3 Cloud, Lot 4 Implementation
Spruce Technology Inc NJ <i>MBE</i>	20-5656502 1100124930	Joseph Maltino Business Development & Consultant Manager - 973.476.3157	jmaltino@sprucetech.com	Lot 1 Software, Lot 3 Cloud, Lot 4 Implementation

Section 5. Sales Agent Information

A Sales Agent may assist the Manufacturer with sales, but Sales Agents are not authorized to accept orders, invoice or receive payment.

This Contract does not contain Sales Agents.