



Office of General Services Procurement Services

Corning Tower, Empire State Plaza, Albany, NY 12242 | <https://ogs.ny.gov/procurement> | customer.services@ogs.ny.gov | 518-474-6717

Contractor and Reseller Information

Appendix D – Contractor and Reseller Information Group 73600 – Award 22802 Information Technology Umbrella Contract – Manufacturer Based (Statewide)

Section 1. Contractor Information

Contract #	Lot Number	Contractor & Address	FED. ID.# & NYS Vendor #
PM20890	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud (Low, Moderate & High Risk), Lot 4 Implementation	International Business Machines Corporation d/b/a IBM 1 New Orchard Road Armonk, NY 10504	13-0871985 1000001053

Section 2. Procurement Card and Prompt Payment Discount Information

Contractor accepts the New York State Procurement Card? No

Prompt payment discount percentage for payment within 15 days of delivery and/or receipt of voucher: 0%

Prompt payment discount percentage for payment within 30 days of delivery and/or receipt of voucher: 0%

Section 3. Contact Information

Contract Role	Contact Name / Phone	Address	Contact E-Mail
Account Manager, Other (Lot 2 Maintenance)	Julie Giammanco Industry Coverage Rep - (201) 477-6245	International Business Machines Corporation d/b/a IBM 461 From Road Paramus, NJ 07652	jmamicu@us.ibm.com
Account Manager, Other (Lot 2)	Thomas Gillingham IBM Systems HW Sales. State of New York Integrated Account - (518) 605-1455	International Business Machines Corporation d/b/a IBM 80 State St, 4th Floor Albany, NY 12207	tgillingham@us.ibm.com
Account Manager, Sales Manager, RFQs	Mark Franklin NYS Client Leader, Consulting - 518-971-0613	International Business Machines Corporation d/b/a IBM 9 Appletree Court Philadelphia, PA 19106	franklin@ibm.com
Account Manager, Sales Manager, RFQs	Ross Maughan Lot 3 and 4 Cloud and Implementation - Delivery Partner - 9176483325	International Business Machines Corporation d/b/a IBM 33 Maiden Lane, bldg 8369 New York, NY 10038-4518	rmaughan@ibm.com
Billing Manager, Sales Manager	Mary Dunn Customer Relationship Representative - (212) 493-5983	International Business Machines Corporation d/b/a IBM 33 Maiden Lane New York, NY 10038	medunn@us.ibm.com

Contract Role	Contact Name / Phone	Address	Contact E-Mail
Contract Administrator, RFQs	Catherine Riccio Contract Specialist - (518) 487-6259	International Business Machines Corporation d/b/a IBM 80 State St, 4th FL Albany, NY 12207-2543	criccio@us.ibm.com

Section 4. Reseller Information

A Reseller is a company or individual (merchant) that purchases goods or services with the intention of selling them rather than consuming or using them. Also known as Value Added Reseller (VAR) or channel partner. Resellers must be eligible to quote statewide, independently and lower than Manufacturer (Contract) pricing for procurements under this Contract. Reseller must also be able to accept orders, invoice and receive payment for Products.

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Accenture LLP 5700 South MoPac Expressway, Building E Austin, TX	72-0542904 1000042525	Nakia Leggett (703) 947-2078	nakia.d.leggett@accenture.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
Atlantic Data Security 330 Roberts St #301 East Hartford, CT	45-3304424 1100190751	Tim Shugrue (888) 651-1731 ext - 6018	tshugrue@atlanticdatasecurity.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud
CB20	36-3902573 1000055858	Thomas Franceski (518) 836-2796	tfranceski@cb20.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
CDW Inc 2 Corporate Drive Suite 800 Shelton, CT http://www.cdw.com/	36-4230110 1000009217	Heather Kohls Program Manager - 331-231-8729	nygov@cdwg.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
ComSource Inc 500 Plum Street, Suite 400 Syracuse, NY https://www.comsourceny.com SBE	16-1346170 1100094045	Scott Kozar (570) 466-3383	skozar@comsourceny.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud
Converge Technology Solutions US LLC	82-2782457 1100247635	Michelle May (888) 519-1518	mmay@essextec.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Currier McCabe and Associates Inc d/b/a CMA Consulting Services 700 Troy Schenectady Road Latham, NY <i>WBE</i>	22-2580799 1000004603	Ken Romanski (518) 783-9003	kromanski@cma.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud
Data Storage Corporation	13-3023762 1100266852	Thomas Kempster Exec. VP - 6316081204	tkempster@datastoragecorp.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud
GlassHouse Systems Inc	98-0163450 1100014864	Tom Longawa 630-724-8500 ext. 417	tlongawa@ghsystems.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
iSecure LLC <i>WBE</i>	80-0690740 1100020100	Annette Warren (585) 419-8265	annette.warren@isecure.net	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
Mainline Information Systems Inc	59-2960721 1000004953	Catie Cooper (850) 219-5129	catie.cooper@mainline.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
Micro Strategies Inc	22-2464278 1000016952	Deborah Faccenda Comm. Sales Specialist - (973) 625-7721 x8329	dfaccenda@microstrat.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
Miracle Software Systems Inc	38-3256847 1100182710	Tejo Vangala (248) 233-3671	tvangala@miraclesoft.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud
Ozkar Services LLC 620 Johnson Ave, Suite 1B Bohemia, NY https://ozkarservices.com/ <i>MBE</i>	56-2663115 1100180874	Oscar Martinez Founder & CEO - 631-761-5667 Ext: 503	omartinez@ozkarservices.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Pierson Computing Connection <i>WBE</i>	25-1713991 1100212694	Deb Pierson (717) 796-0493	deb@pierson.it	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud
PSR Inc	04-2725039 1100015075	Chris Pendergrass (256) 721-8481	cspendergrass@psrinfo.com	Lot 1 Software, Lot 2 Hardware, Lot 4 Implementation
Redmane Technology LLC	36-4375986 1100170102	Bill McCully (317) 855-3006	bill_mccully@redmane.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
RAJ SOMAS d/b/a RUSD Solutions <i>MBE</i>	46-5096719 1100216157	Raj Somas	sales@rusdsolutions.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud
Saturn Business Systems	13-3122353 1000054721	Lou Siegel Sr. Account Executive - (917)538-2533	lsiegel@saturnb2b.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
SHI International Corp 290 Davidson Avenue Somerset, NJ	22-3009648 1000008811	Patrick Mahoney Account Executive - 315-525-5724	nyogs@shi.com	Lot 1 Software, Lot 2 Hardware, Lot 4 Implementation
Tech Valley Talent LLC <i>WBE</i>	26-2582540 1100088904	Bob Clark (518) 882-0001	tech@techvtal.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
Thomas Gallaway Corporation d/b/a Technologent	04-3589773 1100041601	Dayn Kelley (330)573-5115	sled.east@technologent.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Vicom Infinity Inc	11-3312755 1000000714	Tom Quinn (845) 616-4179	ibmcontract- nys@vicominfinity.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
Zones LLC 1102 15th Street SW, Suite 102 Auburn, WA	91-1431894 1100005917	Wilson Garcia (253) 205-3000	teamny.goved@zones.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud
ZproCis Solutions, Inc., dba ZPRO Solutions 515 Madison Avenue New York City, NY https://www.zproolutions.com <i>MBE</i>	81-2894948 1100289878	Zeeshan Tariq Chief Executive Officer (Principal Technical Consultant) - 239-785- 6236	zeeshan.tariq@zprosolutio ns.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation

Section 5. Sales Agent Information

A Sales Agent may assist the Manufacturer with sales, but Sales Agents are not authorized to accept orders, invoice or receive payment.

This Contract does not contain Sales Agents.