



# Contractor and Reseller Information

**Appendix D – Contractor and Reseller Information**  
**Group 73600 – Award 22802**  
**Information Technology Umbrella Contract – Manufacturer Based (Statewide)**

## Section 1. Contractor Information

Contract #	Lot Number	Contractor & Address	FED. ID.# & NYS Vendor #
PM67996	Lot 3 Cloud (Low Risk)	Skyline Technology Solutions, LLC 6956-F Aviation Boulevard Glen Burnie, MD 21061	37-1494684 1100184426

## Section 2. Procurement Card and Prompt Payment Discount Information

Contractor accepts the New York State Procurement Card? Yes - Up to \$15,000.00

Prompt payment discount percentage for payment within 15 days of delivery and/or receipt of voucher: 0%

Prompt payment discount percentage for payment within 30 days of delivery and/or receipt of voucher: 0%

## Section 3. Contact Information

Contract Role	Contact Name / Phone	Address	Contact E-Mail
Account Manager, RFQs	Tom Burgoon Business Development - 410-590-2018	Skyline Technology Solutions, LLC 6956-F Aviation Boulevard Glen Burnie, MD 21061	tburgoon@skylinenet.net
Billing Manager	Ashley Greenwell Billing Manager - 3017045834	Skyline Technology Solutions, LLC 6956-F Aviation Boulevard Glen Burnie, MD 21061	agreenwell@skylinenet.net
Billing Manager	Julie Weber Billing Manager - 888-767-9040	Skyline Technology Solutions, LLC 6956-F Aviation Boulevard Glen Burnie, MD 21061	jweber@skylinenet.net
Contract Administrator, RFQs, Emergency Contact	Megan Orcutt Contract Manager - 4437634281	Skyline Technology Solutions, LLC 6956-F Aviation Boulevard Glen Burnie, MD 21061	morcutt@skylinenet.net
Sales Manager, RFQs	Jason Ross Vice President/Chief Revenue Officer - 410-553-2600 ext. 2002	Skyline Technology Solutions, LLC 6956-F Aviation Boulevard Glen Burnie, MD 21061	jross@skylinenet.net

## Section 4. Reseller Information

A Reseller is a company or individual (merchant) that purchases goods or services with the intention of selling them rather than consuming or using them. Also known as Value Added Reseller (VAR) or channel partner. Resellers must be eligible to quote statewide, independently and lower than Manufacturer (Contract) pricing for procurements under this Contract. Reseller must also be able to accept orders, invoice and receive payment for Products.

**This Manufacturer has not named five (5) or more Resellers and is restricted from participating in an RFQ involving a Single Manufacturer. Refer to Section 2.2.1 RFQ Competition Requirements of Appendix G - "How to Use the Manufacturer Umbrella Contract"**

## **Section 5. Sales Agent Information**

A Sales Agent may assist the Manufacturer with sales, but Sales Agents are not authorized to accept orders, invoice or receive payment.

**This Contract does not contain Sales Agents.**