



Contractor and Reseller Information

Appendix D – Contractor and Reseller Information
Group 73600 – Award 22802
Information Technology Umbrella Contract – Manufacturer Based (Statewide)

Section 1. Contractor Information

Contract #	Lot Number	Contractor & Address	FED. ID.# & NYS Vendor #
PM69721	Lot 3 Cloud (Low & Moderate Risk)	Geotab USA Inc d/b/a Geotab 6543 S Las Vegas Blvd , Suite 200 Las Vegas, NV 89119	33-1223787 1100262514

Section 2. Procurement Card and Prompt Payment Discount Information

Contractor accepts the New York State Procurement Card? No

Prompt payment discount percentage for payment within 15 days of delivery and/or receipt of voucher: 0%

Prompt payment discount percentage for payment within 30 days of delivery and/or receipt of voucher: 0%

Section 3. Contact Information

Contract Role	Contact Name / Phone	Address	Contact E-Mail
Account Manager, Sales Manager	Chris Southard Business Development Manager, Government - 1 (516) 522-8367	Geotab USA Inc d/b/a Geotab 7180 Pollack Drive Las Vegas, NV 89119	christophersouthard@geotab.com
Billing Manager	Nicole Janyk Accounts Receivable Manager - 877-436-8221	Geotab USA Inc d/b/a Geotab 7180 Pollack Drive Las Vegas, NV 89119	ar@geotab.com
Contract Administrator	Leigh Ann Szymczak Associate Vice President, Government Operations - 1-877-436-8221	Geotab USA Inc d/b/a Geotab 7180 Pollack Drive Las Vegas, NV 89119	leighannszymczak@geotab.com
Contract Administrator, Sales Manager	Stephanie Naylor Senior Pricing Analyst - (702) 349-2432	Geotab USA Inc d/b/a Geotab 7180 Pollock Drive Las Vegas, Nevada 89119	stephanienaylor@geotab.com
Emergency Contact	Geotab Emergency Contact 1 (416) 712-7781 / 1 877-436-8221	Geotab USA Inc d/b/a Geotab 7180 Pollack Drive Las Vegas, NV 89119	govaccountmgmt@geotab.com

Contract Role	Contact Name / Phone	Address	Contact E-Mail
RFQs	Geotab RFQ Contact	Geotab USA Inc d/b/a Geotab 7180 Pollack Drive Las Vegas, NV 89119	rfp@geotab.com

Section 4. Reseller Information

A Reseller is a company or individual (merchant) that purchases goods or services with the intention of selling them rather than consuming or using them. Also known as Value Added Reseller (VAR) or channel partner. Resellers must be eligible to quote statewide, independently and lower than Manufacturer (Contract) pricing for procurements under this Contract. Reseller must also be able to accept orders, invoice and receive payment for Products.

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Advantage Asset Tracking Corporation	30-0958416 1100263815	Andrew Kopecki	andrew@advtracking.net	Lot 3 Cloud
Assured Telematics Inc.	45-1272384 1100263839	Frank Pellitta	fpellitta@assuredtelematics.com	Lot 3 Cloud
BlueArrow Telematics Inc	56-1755594 1100263833	Holden Lamm	holden@bluearrowmail.com	Lot 3 Cloud
Eagle Wireless Communications	20-5369896 1100285876	Josh Blackmun	josh@eaglewireless.us	Lot 3 Cloud
Mobile Fleet Solutions, Inc.	46-5052040 1100147448	Tommy M	tommy@mobilefleetsolutions.com	Lot 3 Cloud
Sawatch Inc	83-1859166 1100264617	Sarah Booth	booth@sawatchlabs.com	Lot 3 Cloud

Section 5. Sales Agent Information

A Sales Agent may assist the Manufacturer with sales, but Sales Agents are not authorized to accept orders, invoice or receive payment.

This Contract does not contain Sales Agents.

Sales Agent Name	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
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