



Contractor and Reseller Information

Appendix D – Contractor and Reseller Information
Group 73600 – Award 22802
Information Technology Umbrella Contract – Manufacturer Based (Statewide)

Section 1. Contractor Information

Contract #	Lot Number	Contractor & Address	FED. ID.# & NYS Vendor #
PM68253	Lot 3 Cloud (Low Risk)	LoadSpring Solutions Inc 1500 District Avenue Burlington, MA 01803	04-3494658 1000011106

Section 2. Procurement Card and Prompt Payment Discount Information

Contractor accepts the New York State Procurement Card? Yes - Up to \$15,000.00

Prompt payment discount percentage for payment within 15 days of delivery and/or receipt of voucher: 0%

Prompt payment discount percentage for payment within 30 days of delivery and/or receipt of voucher: 0%

Section 3. Contact Information

Contract Role	Contact Name / Phone	Address	Contact E-Mail
Billing Manager	Jolene Tate Financial Controller - (978) 685-9715	LoadSpring Solutions Inc 187 Ballardville Street, B-210 Wilmington, MA 01887	ar-invoices@loadspring.com
Contract Administrator, Emergency Contact, Account Manager, RFQs	Jim Smith Executive Vice President – Cloud Solutions - (978) 685-9715 x 120	LoadSpring Solutions Inc 187 Ballardville Street, B-210 Wilmington, MA 01887	jim@loadspring.com
RFQs	LoadSpring RFQs 1 Contact	LoadSpring Solutions Inc 187 Ballardville Street, B-210 Wilmington, MA 01887	cloudsolutions@loadspring.com
RFQs	LoadSpring RFQs 2 Contact	LoadSpring Solutions Inc 187 Ballardville Street, B-210 Wilmington, MA 01887	sales@loadspring.com
Sales Manager	Drew Senner VP of Sales - (978) 685-9715	LoadSpring Solutions Inc 187 Ballardville Street, B-210 Wilmington, MA 01887	dsenner@loadspring.com

Section 4. Reseller Information

A Reseller is a company or individual (merchant) that purchases goods or services with the intention of selling them rather than consuming or using them. Also known as Value Added Reseller (VAR) or channel partner. Resellers must be eligible to quote statewide, independently and lower than Manufacturer (Contract) pricing for procurements under this Contract. Reseller must also be able to accept orders, invoice and receive payment for Products.

This Manufacturer has not named five (5) or more Resellers and is restricted from participating in an RFQ involving a Single Manufacturer. Refer to Section 2.2.1 RFQ Competition Requirements of Appendix G - "How to Use the Manufacturer Umbrella Contract"

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
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Section 5. Sales Agent Information

A Sales Agent may assist the Manufacturer with sales, but Sales Agents are not authorized to accept orders, invoice or receive payment.

This Contract does not contain Sales Agents.

Sales Agent Name	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
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