



Contractor and Reseller Information

Appendix D – Contractor and Reseller Information
Group 73600 – Award 22802
Information Technology Umbrella Contract – Manufacturer Based (Statewide)

Section 1. Contractor Information

Contract #	Lot Number	Contractor & Address	FED. ID.# & NYS Vendor #
PM20940	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud (Low, Moderate & High Risk), Lot 4 Implementation	Oracle America Inc 500 Oracle Parkway Redwood City, CA 94065	94-2805249 1000032860

Section 2. Procurement Card and Prompt Payment Discount Information

Contractor accepts the New York State Procurement Card? Yes - Up to

Prompt payment discount percentage for payment within 15 days of delivery and/or receipt of voucher: 0%

Prompt payment discount percentage for payment within 30 days of delivery and/or receipt of voucher: 0%

Section 3. Contact Information

Contract Role	Contact Name / Phone	Address	Contact E-Mail
Account Manager, RFQs	Wyatt Smith National Account Manager - 2152855494	Oracle America Inc 500 Oracle Parkway Redwood City, CA 94065	wyatt.smith@oracle.com
Account Manager, RFQs, Emergency Contact	Joe Lynch National Account Manager - 5188523040	Oracle America Inc 500 Oracle Parkway Redwood Shores, California 94065	joseph.lynch@oracle.com
Contract Administrator, RFQs	Dapo Lawal Contracts Manager - 7033640676	Oracle America Inc 1910 Oracle Way Reston, VA 20190	st-local-agreements_us@oracle.com
RFQs	Elizabeth Hwang Sales Operations Manager - (703) 364-0282	Oracle America Inc 500 Oracle Parkway Redwood Shores, California 94065	elizabeth.hwang@oracle.com
RFQs	Len Kaminski Cloud Data Platform Sales Rep - (917) 324-7369	Oracle America Inc 500 Oracle Parkway Redwood City, CA 94065-1677	len.kaminski@oracle.com

Contract Role	Contact Name / Phone	Address	Contact E-Mail
RFQs	Todd Olmeda Cloud Sales Rep - (916) 660-2554	Oracle America Inc 500 Oracle Parkway Redwood City, CA 94065-1677	todd.olmeda@oracle.com
Sales Manager, Billing Manager, RFQs	Don Vu Support Account Manager - 4074582061	Oracle America Inc 500 Oracle Parkway Redwood City, CA 94065	don.vu@oracle.com
Sales Manager, Billing Manager, RFQs	Felix Romero Support Account Manager - 7202728880	Oracle America Inc 500 Oracle Parkway Redwood City, CA 94065	felix.romero@oracle.com

Section 4. Reseller Information

A Reseller is a company or individual (merchant) that purchases goods or services with the intention of selling them rather than consuming or using them. Also known as Value Added Reseller (VAR) or channel partner. Resellers must be eligible to quote statewide, independently and lower than Manufacturer (Contract) pricing for procurements under this Contract. Reseller must also be able to accept orders, invoice and receive payment for Products.

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Capital Consulting LLC d/b/a Tharseo IT	47-1729825 1100256901	Mike Tenreiro	mtenreiro@tharseoit.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
Currier McCabe and Associates Inc d/b/a CMA Consulting Services 700 Troy Schenectady Road Latham, NY <i>WBE</i>	22-2580799 1000004603	Ryan Connors 518-441-5461	rconnors@cma.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
DLT Solutions LLC	54-1599882 1000040963	Francis Enaholo 703-708-9104	oracle@dlt.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
Dynamic Systems Inc	95-4528829 1100083462	Christopher Gretchen 443-803-5010	chris.gretchen@dynamicssysteminc.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Mythics LLC	54-1987871 1000048783	Deonte J Watters 757-233-4275	nys_ogs@mythics.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation

Section 5. Sales Agent Information

A Sales Agent may assist the Manufacturer with sales, but Sales Agents are not authorized to accept orders, invoice or receive payment.

This Contract does not contain Sales Agents.